

Clean, Fresh and Safe

A Comprehensive Long-Term Care
Laundry Solution



SOLIDS CHEMISTRY

Aquanomic™ BioCare Solid Laundry Program



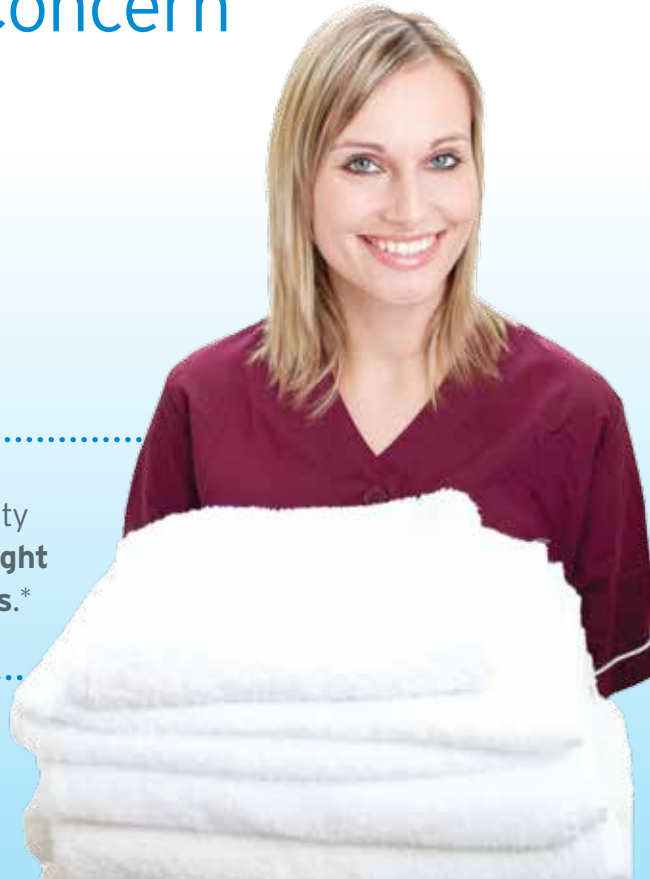
Clean Linens Are a Top Concern

86%

of residents would **never** consider a community with bad odor.

93%

of respondents agreed if a community isn't clean, **it suggests the staff might not take good care of the residents.***



*Based on Anderson Robbins Research conducted on behalf of Ecolab.

Partner with Ecolab for the Best Results

Improve your laundry operations, please your residents and protect your bottom line. Ecolab will help you address your toughest linen challenges, providing the best results while also reducing rewash and utility costs.

You can count on:

- **Technical expertise** to analyze your unique challenges
- **Actionable insights** to streamline laundry operations
- **Expert training** with job aids to educate your staff to improve efficiency
- **Local, on-site, emergency assistance** 24/7/365

Protecting Residents with a First-of-Its-Kind Program

You want the clean, fresh, safe results residents expect – the first time linens are laundered. The Aquanomic BioCare Laundry Program offers consistently superior results that target malodor and reduce rewash.

Best-in-Class Results with Every Load



CLEAN

Attacking soils:
Targets body and organic soils



FRESH

Reducing malodor:
Eliminates malodor with enzymatic action



SAFE

Preventing bed sores:
Brings linens to a skin-friendly pH

Fighting infection:
Delivers EPA-registered sanitization



Hygienically Clean* Linens Across Your Community

Our revolutionary chemistry gets linens hygienically clean from the first wash.

- **Extends your infection prevention program to laundry**, reducing the risk of outbreaks
- **EPA-registered sanitizer kills 99.9% of germs**** found on linens

*AAMI defines hygienically clean as “free of pathogens in sufficient numbers to cause human illness.”

**Effective against *Staphylococcus aureus*, *Klebsiella pneumoniae*, *Pseudomonas aeruginosa* and MRSA.

A Simple, Safe and Sustainable Approach

Solids chemistry provides unique benefits to enhance your laundry program.

Color- and shape-coded capsules **reduce likelihood of mixups**

Closed-loop, solid chemistry dispensing **reduces exposure to chemicals**

Out-of-product alarm **notifies staff**

Lightweight capsules result in:

90%
less physical strain*

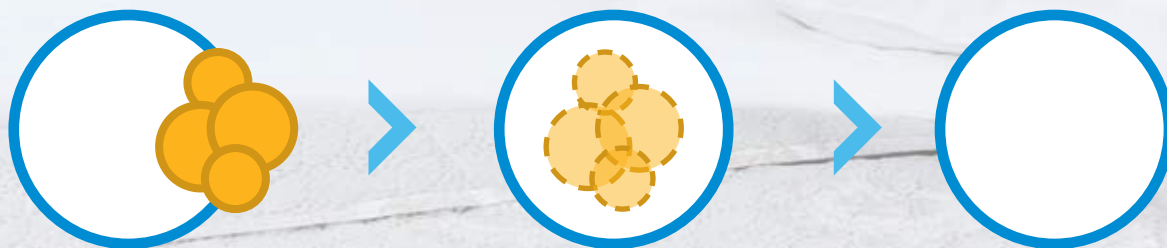
74%
less packaging waste



*Compared to nearest competitor in a third-party blind test.

Eliminating Malodor with the First Wash

For fresh results with a single wash, detergent and sour-softener zero in on long-term care malodors using powerful enzymes and patented odor-counteracting technology.





BioCare detergent and BioCare sour-softener **zero in on malodors** commonly found in long-term care environments

Powerful enzymes and patented odor-counteracting technology tackle **nitrogen and sulfur odors**


Results in elimination of malodor with **a single wash**

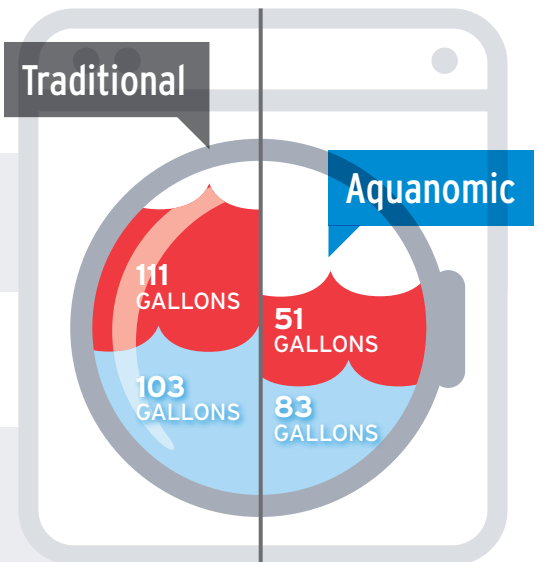
Improving Savings Through Insights

 **40%**
water savings*

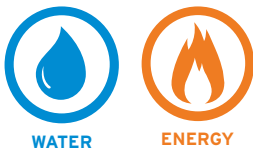
 **50%**
energy savings*


Linens are clean and fresh with a single wash, reducing rewash

	Traditional Laundry Program	 Low-Temp Laundry Program with Smart Wash
TOTAL WATER	214 GALLONS	134 GALLONS
ENERGY	0.97 THERMS	0.43 THERMS
WASH TEMP	120°F	100°F



 HOT WATER  COLD WATER



Water and energy savings tracked over time



PROCEDURES

Unit-level load count highlights total productivity






REWASH


Reduction in rewash translates to tangible savings



*Based on an 84-bed long-term care facility, 95% occupancy rate, 7.6 lbs. of linen per resident per day, 100°F versus typical laundry temperature of 120°F and national-average utility rates. *Ecolab Aquanomic Laundry Program Third-Party Engineering Review Report*, Karges-Faulconbridge, Inc., 2013.

Long-Term Care Complete Laundry Solution

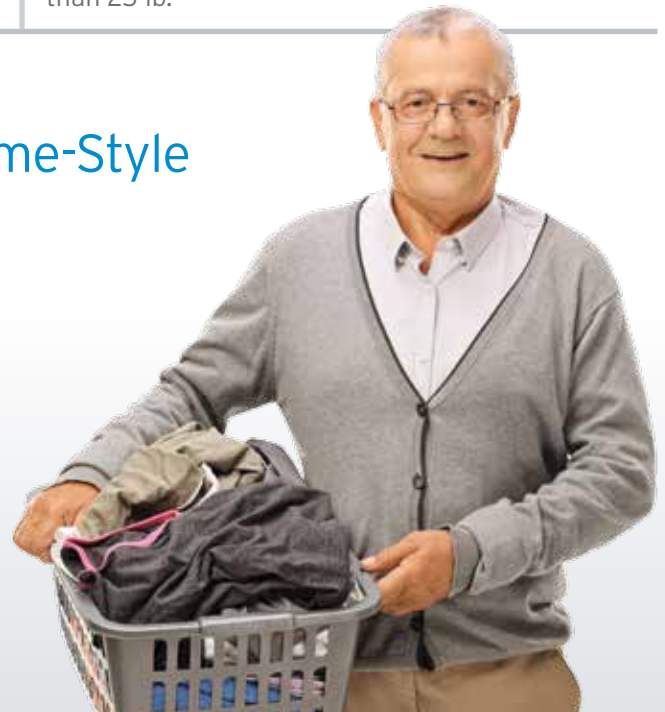
	PRODUCT	SKU/SIZE	NOTES
	Aquanomic BioCare Solid Detergent	6101752 4-8 lb.	Enzymes go after the tough LTC soils, such as body soils and fluids, and remove them completely. Best-in-class performance in LTC facilities.
	Low-Temp Laundry Solid Chlorine Sanitizer	6100975 2-4 lb.	Lengthens linen life by bleaching soils and preserving linen integrity. Provides sanitization of linen in every wash. EPA Reg. No 1677-243
	Aquanomic BioCare Solid Sour-Soft	6101754 2-6 lb.	Malodor removal oils help eliminate malodor and provide freshness to linen. Provides souring and iron-control benefits.

	PRODUCT	SKU/SIZE	NOTES
	Home-Style Solid Laundry Detergent	6101659 4-3 lb.	Enzymatic Home-Style Solid Laundry Detergent is ideal for small-load laundry machines less than 25 lb.

Comfort and Convenience with Home-Style

- Helps eliminate malodor in the first wash
- Controlled dispensing prevents chemical exposure and is safe for residents to use
- Chemistry is gentle on linens and safe for home-style washers
- More effective than the leading competitor's free-pour liquid detergent and detergent packs*

*Results from Ecolab's lab performance tests on the most common long-term care stains.



Get Clean, Fresh and Safe Results

Partner with Ecolab to take your laundry to the next level.

Visit www.ecolab.com/biocare to learn more or call **1.800.35.CLEAN**.